



**8%
BONUS**



Americo's Agent Incentive Program for Medicare Supplement

Qualification Period

March 1, 2018 through August 31, 2018. First premium payment for each qualifying policy must be applied during the qualification period.

Requirements

Produce at least \$15,000 of qualifying annualized premium during the qualification period. Applies to all plans (eApp or paper), Disability and Guaranteed Issue policies are excluded.

Must have 65% underwritten business. Medicare Supplement production will be counted at 100% of paid annualized first-year premium.

Bonus Payout

Meet the requirements and receive a bonus payout based on the following:

- \$15,000 to \$29,999 = 4% Bonus payout
- \$30,000 and above = 8% Bonus payout

Must have 65% underwritten business.

Top 5 Bonus

We will be recognizing our Top 5 Med Sup UFirst Reward qualifiers each qualification period with an additional bonus:

1st Place = \$5,000 Bonus

2nd Place = \$4,000 Bonus

3rd Place = \$3,000 Bonus

4th Place = \$2,000 Bonus

5th Place = \$1,000 Bonus

Applications must be paid between March 1, 2018 and August 31, 2018. Medicare Supplement production will be counted at 100% of paid annualized first-year premium. 65% of business must be Underwritten to receive payout. Guaranteed Issue and Disability Income policies and controlled business (immediate family members or internal replacements) do not qualify for the bonus payment. Bonus payment will be made to the writing agent only. Agents must be in good standing with Americo at the time of payout. Payouts will be made within a month of the end of the qualification period. Americo, at its sole discretion, reserves the right to modify, change or cancel this promotion at any time.